

# Qumbet™ Introduction

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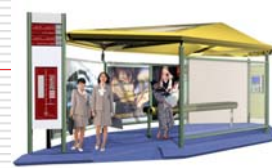
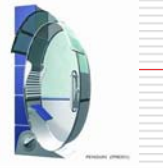


**Newspaper & Magazine Distributors**

# Newspaper & Magazine Distributors

- **Our company offers a networked system of kiosks for retail and franchise operations. The backbone of the system is a central database, which keeps all the data fed through by the points of sale connected to the network. There are multiple benefits to this digital connectivity. It enables integrated retail management operations from warehouse inventory planning, distribution, logistics, barcode scanning at sales points, to supplier and consumer relationship management and promotions.**

**In Shanghai, we are implementing 2000 newspaper kiosks for China Post, and also networking these Kiosks to ensure an efficient distribution system serving their needs into the future.**



# Company

**United Asian Holdings Ltd. is an family corporation and established in 1998 and 15.6 Mio HK\$ capitalized and registered in Hong Kong.**

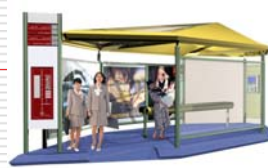
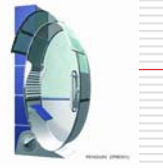
**Under the holding structure there are 3 additional companies with different operational responsibilities.**

■ **GSI (Grand Source Investment)**

■ **HKQ (Hong Kong Qumbet Ltd)**

■ **UDES (Urban Decoration Elements Shenzhen)**

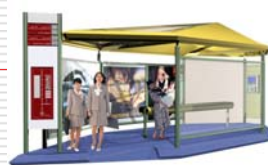
**UAH has the following activities;**



# Business

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- Street Furniture and Decoration Production & Marketing**
- Outdoor Advertisement Network Establishment & Marketing**
- Outdoor Retailing Network Establishment & Management**
- Sector brands are the following;**
  - Qumbet™ (City kiosks, telephone booths and other street furniture)**
  - KMD® (Kiosk Management & Development (Managing chain retailing system))**



Newspaper & Magazine Distributors

Company

Business

Business Model

Marketing Strategies

Technology

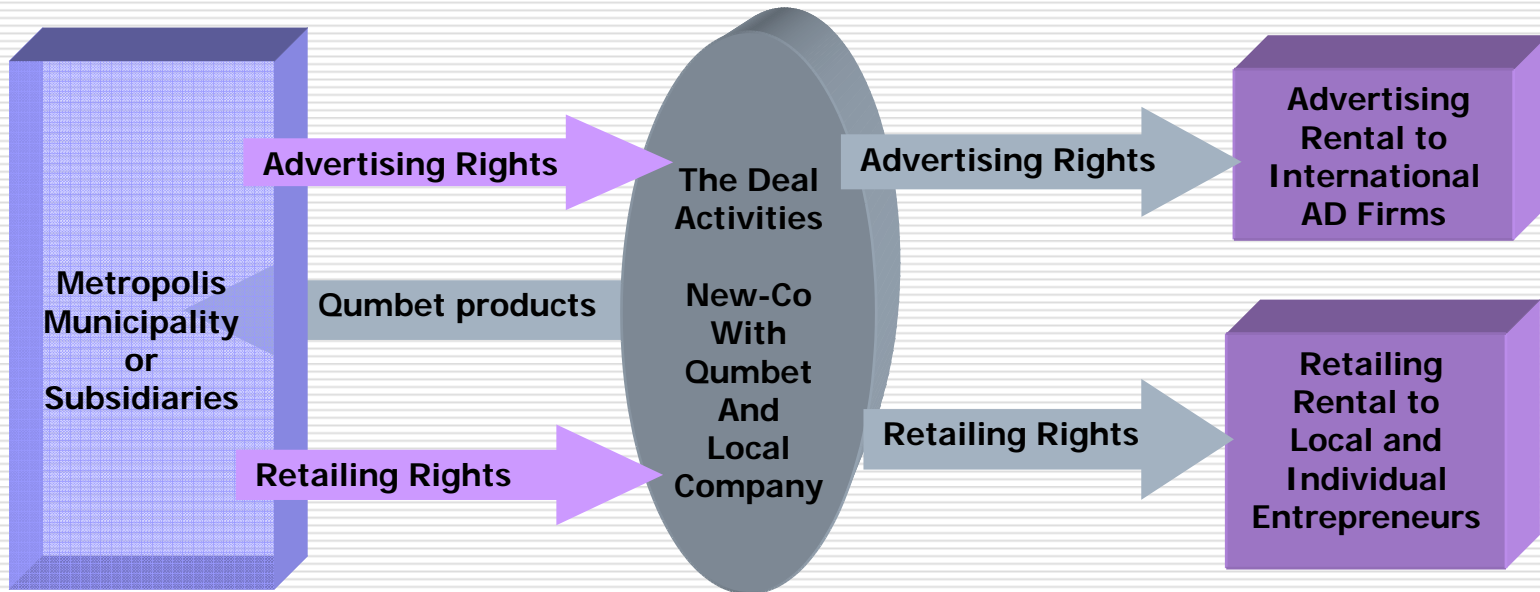
Products

Strategic Alliances

Qumbet™ Business Opportunity

Contact

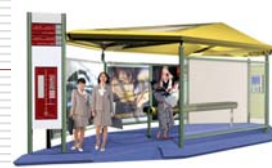
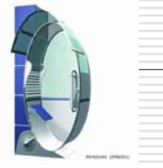
# Exchange Business Model



# Marketing Strategies

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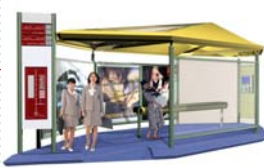
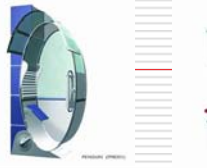
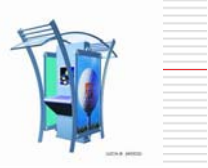
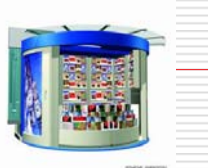
- Global marketing of Street Furniture.**
  - Providing a solution to Metropolis's Authorities.  
**[we do DIRECT SALE]**
- Network Development of Outdoor Advertisement.**
  - Obtain concession rights of advertisement on the street furniture. **[we do BARTER]**
- Point of Sales Development of Kiosk Retail.**
  - Obtain operation rights of kiosks **[we do INVESTMENT]**



# Technology

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- Modular (No welding)**
- Aluminum Construction**
- Temper Glass**
  - **Easy pack and carry**
- Simple and fast installation**
  - **One units in 30 min with 4 staff**
- No Maintenance**
  - **Durability for 10 years**



Newspaper &  
Magazine  
Distributors

# Products

Company

QUMBET COLLECTION

Business

QUMBET BUS SHELTER COLLECTION

Business  
Model

QUMBET NEWSPAPER KIOSKS

QUMBET RETAIL BOOTHS COLLECTION

Marketing  
Strategies

QUMBET TELEPHONE BOOTHS COLLECTION

SECURITY KIOSKS

Technology

■ And

Products

**Multi - Function Kiosks**

Strategic  
Alliances

**Ticketing Stands**

**Expo Booths**

Qumbet™

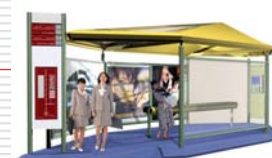
Business  
Opportunity

**and Light Boxes and AD Panels**

■ And

Contact

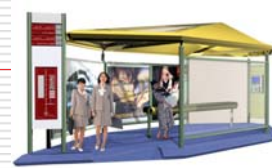
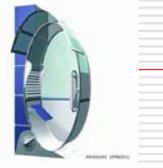
**Custom models**



# Strategic Alliances

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- Ram Pacific HK (Subsidiary of Koc Group)**
  - Finance Broker and Deal Maker
- Media Nation Inc. (Subsidiary of JC Decaux)**
  - Outdoor AD Operator
  - Qumbet SHG contract 3.rd participant
- Circle K (OK) Subsidiary of Li & Fung**
  - The NDA signed for Retail Operation of SHG Contract
  - Optional Operator of Kiosk Management projects of Qumbet
- Yaysat Turkey, (Subsidiary of Dogan Media Holding)**
  - Consultant of Newspaper Distribution
  - TR Partner
- Tentnology Canada**
  - The project base corporation for Beijing Olympic Games
  - The consolidator of Qumbet Canada, Manila and Bang Kong



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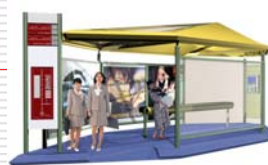
Strategic  
Alliances

Qumbet™  
Business  
Opportunity

Contact

# Qumbet™ Business Opportunity

- We are in a position to offer for the Qumbet™ concept and we are looking for partners to expand our business at their region in the next stage of development which will be establishing a global presence for our products.
- We are mainly interested in projects that are advertising related and encompass the whole range of street furniture fulfilling the municipalities' needs for a more modern approach to urban design and public use. This enables us to concentrate our resources and deliver superior design solutions for the whole range of products. We are also interested to serve potential customers in the food and beverage industry for all kinds of applications ranging from in mall point of sale kiosks to kiosks for school yards serving students. Out-door stadiums; airports, train and bus terminals; major media distributors; schools, hospitals, military and educational campuses, municipal and urban councils and local authorities are all potential users of the Qumbet™ systems and street furniture.
- We believe we are filling an important gap in this sector; if you need a street vending kiosk for commercial and/or any other use, please contact us. If you are interested to join our adventure of global adventure in this new and exciting business opportunity again please contact us and we will be delighted to send you all the information that you need.



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# Thank you,

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Please contact [narin@qumbet.com](mailto:narin@qumbet.com)

We appreciated that you visit  
our web site and login  
[www.qumbet.com](http://www.qumbet.com)

And

We would like you to have  
amazing sight seen in China and  
spot Qumbet™ Products

