

Qumbet™ Introduction



Retailer & Franchiser

Retailer & Franchiser

Company

Business

Business Model

Marketing Strategies

Technology

Products

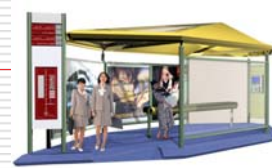
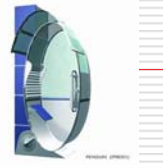
Strategic Alliances

Qumbet™ Business Opportunity

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Retailer & Franchiser

- IMBIS, KIOSK, BOOTH, BUFE, and STANDS are running in coins to billions business on the streets.**
- Our company offers a networked system of kiosks for retail and franchise operations. The Kiosks are connected to a central database via a wireless LAN in one central location. There are multiple benefits to this digital connectivity. It enables integrated retail management operations from warehouse inventory planning, distribution logistics, barcode scanning at sales points, to supplier and consumer relationship management and also promotions.**
- An added benefit to the Central data collection is that with an estimated 2,000,000 consumer contacts daily a significant amount of information on consumer behavioral patterns can be established through data mining, ensuring the efficiency of our product mix and pricing strategies. The booths can be designed to operate 24-hours and serve consumers with additional fast moving consumer goods like cigarettes, candy, soft drinks, lottery tickets, etc. It is possible to build local franchises for families to own and operate, round the clock. In remote and less accessible areas, storekeepers can use kiosks to expand their services to local communities. In urban centers, kiosks can be used to supplement the retail chains with on-street services.**
- The revenue streams can be further widened to include outdoor advertising display panels on the kiosks. These would generate annual supplementary revenues with little or no extra effort by the kiosk owner or franchisee.**



Company

United Asian Holdings Ltd. is an family corporation and established in 1998 and 15.6 Mio HK\$ capitalized and registered in Hong Kong.

Under the holding structure there are 3 additional companies with different operational responsibilities.

■ **GSI (Grand Source Investment)**

■ **HKQ (Hong Kong Qumbet Ltd)**

■ **UDES (Urban Decoration Elements Shenzhen)**

UAH has the following activities;



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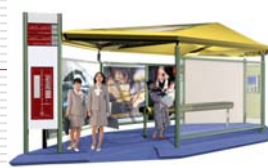
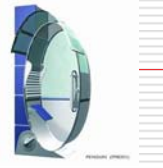
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Business

- Street Furniture and Decoration Production & Marketing**
- Outdoor Advertisement Network Establishment & Marketing**
- Outdoor Retailing Network Establishment & Management**
- Sector brands are the following;**
 - Qumbet™ (City kiosks, telephone booths and other street furniture)**
 - KMD® (Kiosk Management & Development (Managing chain retailing system))**



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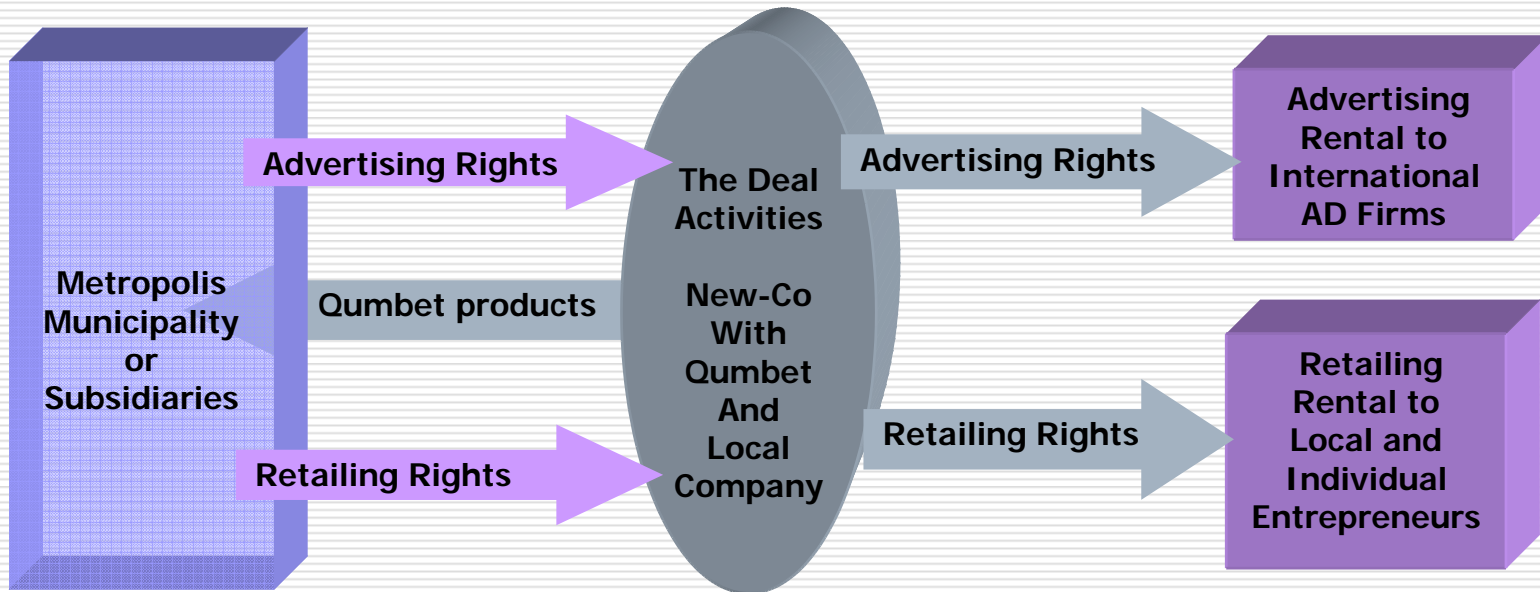
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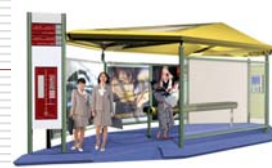
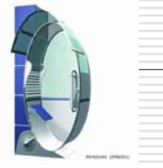
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Exchange Business Model



Marketing Strategies

- Global marketing of Street Furniture.**
 - Providing a solution to Metropolis's Authorities.
[we do DIRECT SALE]
- Network Development of Outdoor Advertisement.**
 - Obtain concession rights of advertisement on the street furniture. **[we do BARTER]**
- Point of Sales Development of Kiosk Retail.**
 - Obtain operation rights of kiosks **[we do INVESTMENT]**



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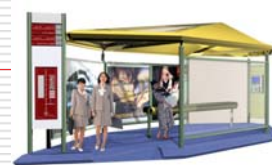
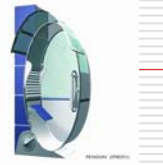
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Technology

- Modular (No welding)**
- Aluminum Construction**
- Temper Glass**
- Easy pack and carry**
- Simple and fast installation**
- One units in 30 min with 4 staff**
- No Maintenance**
- Durability for 10 years**



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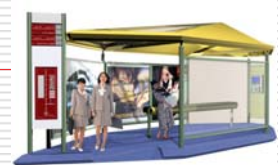
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Products

- QUMBET COLLECTION
- QUMBET BUS SHELTER COLLECTION
- QUMBET NEWSPAPER KIOSKS
- QUMBET RETAIL BOOTHS COLLECTION
- QUMBET TELEPHONE BOOTHS COLLECTION
- SECURITY KIOSKS
- And
- Multi - Function Kiosks**
- Ticketing Stands**
- Expo Booths**
- and Light Boxes and AD Panels**
- And
- Custom models**



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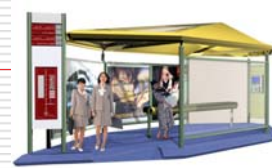
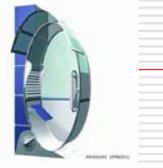
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Strategic Alliances

- Ram Pacific HK (Subsidiary of Koc Group)**
 - Finance Broker and Deal Maker
- Media Nation Inc. (Subsidiary of JC Decaux)**
 - Outdoor AD Operator
 - Qumbet SHG contract 3.rd participant
- Circle K (OK) Subsidiary of Li & Fung**
 - The NDA signed for Retail Operation of SHG Contract
 - Optional Operator of Kiosk Management projects of Qumbet
- Yaysat Turkey, (Subsidiary of Dogan Media Holding)**
 - Consultant of Newspaper Distribution
 - TR Partner
- Tentnology Canada**
 - The project base corporation for Beijing Olympic Games
 - The consolidator of Qumbet Canada, Manila and Bang Kong



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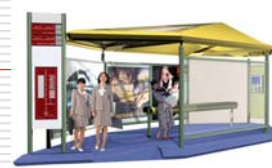
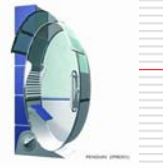
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- We are in a position to offer for the Qumbet™ concept and we are looking for partners to expand our business at their region in the next stage of development which will be establishing a global presence for our products.
- We are mainly interested in projects that are advertising related and encompass the whole range of street furniture fulfilling the municipalities' needs for a more modern approach to urban design and public use. This enables us to concentrate our resources and deliver superior design solutions for the whole range of products. We are also interested to serve potential customers in the food and beverage industry for all kinds of applications ranging from in mall point of sale kiosks to kiosks for school yards serving students. Out-door stadiums; airports, train and bus terminals; major media distributors; schools, hospitals, military and educational campuses, municipal and urban councils and local authorities are all potential users of the Qumbet™ systems and street furniture.
- We believe we are filling an important gap in this sector; if you need a street vending kiosk for commercial and/or any other use, please contact us. If you are interested to join our adventure of global adventure in this new and exciting business opportunity again please contact us and we will be delighted to send you all the information that you need.



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Thank you,

Please contact narin@qumbet.com

We appreciated that you visit
our web site and login

www.qumbet.com

And

We would like you to have
amazing sight seen in China and
spot Qumbet™ Products

